

Print Date 09.09.2026
Customer 302760606
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PT METTLER TOLEDO INDONESIA

Address Gedung Grha Persada Lt. 2 Unit D2
JI KH Noer Ali No.3A RT 002 RW 026, Kayuringin Jaya
Bekasi Selatan, Kota Bekasi, Jawa Barat 17144
Telephone +62 21 2945 3919
CO. Regn No 8120109841858
NPWP Regn No 0700 4997 3443 2000

www.mt.com

Quotation 323976113

PT Mersi Biovac Proindo
Jl. Raya Pelabuhan KM 18
Kec. Cikembar
Kab. Sukabumi, Jawa Barat 43161
INDONESIA

Send your PO to
MT-ID.Order@mt.com

Sales Representative

Ms. Ajeng Dara Firstlia
Mobile +6282320788130
Fax +62 21 294 53915
E-Mail ajeng.firstlia@mt.com

Customer Contact

Ms. Diny Lucyane
E-Mail diny.lucyane@mersibiovac.com

Dear Diny,

We thank you for giving METTLER TOLEDO the opportunity to propose our solution as per the attached quotation. We are convinced that the equipment and/or services specified in the quotation represent the best solution for your requirements.

Kindly review all specifications, options and terms outlined in the quotation.

Should you accept this proposal, please provide us an official Purchase Order (email: MT-ID.Order@mt.com) so that we can proceed with the production and import processes in due time.

Please feel free to contact your sales representative if you have any queries.

This is a computer-generated document and no signature is required.

Yours faithfully,

Ajeng Dara Firstlia

PT BANK HSBC INDONESIA (Jakarta Branch)
World Trade Center I Jl. Jend Sudirman Kav 29-31
Jakarta 12920 - INDONESIA
PT METTLER TOLEDO INDONESIA
A/C Name
A/C No. IDR 050-194562-068
A/C No. USD 050-194562-115
SWIFT Code HSBCIDJA
Bank Code 087
Email MTID-Finance@mt.com

METTLER TOLEDO

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Kab. Sukabumi, Jawa Barat 43161
INDONESIA

Customer Contact

Name Ms. Diny Lucyanie
E-Mail diny.lucyanie@mersibiovac.com

Ship-To / 302760606

PT Mersi Biovac Proindo
Jl. Raya Pelabuhan KM 18
Kec. Cikembar
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INDONESIA

Bill-To / 302760606

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INDONESIA

Item	Description	Product ID	Qty	Unit	Price per Unit	Total (IDR)
10	pH meter SevenDirect SD20 HA Kit SD20 pH meter with all-rounder InLab Routine-Pro ISM pH/temperature sensor featuring automatic sensor recognition. The kit includes an efficient electrode arm and pH buffer sachets for initial calibration. Parameter: pH;ORP Version kit: Ready-to-measure kit pH resolution: 0.1;0.01;0.001	30671556	1	EA	35,780,000	35,780,000

Straight to the point

Mastered in no Time

Large color touchscreen provides direct measurement and easy data entry.
Instructions guide users through the sensor calibration process.

Tracks your Records

The instrument stores data like timestamp, sample and sensor ID with every measurement and prints or exports records automatically.

Tough Enough

Closed connector compartment and replaceable cover keep the instrument safe from dust and spills, even with sensors attached (IP54 in-use).

For more Details:www.mt.com/SevenDirect



For further details and technical specification, consult the SevenDirect brochure and datasheets available here: mt.com/library

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Quotation 323976113

Item	Description	Product ID	Qty	Unit	Price per Unit	Total (IDR)
20	Cond meter SevenDirect SD30 Pure H2O Kit SD30 conductivity meter with InLab 741-ISM conductivity/temperature sensor for measurements of low conductivities. The kit includes an efficient electrode arm and conductivity standards for sensor verification. Parameter: Conductivity Version kit: Ready-to-measure kit Conductivity measuring range: 0.001 μ S/cm – 2000 mS/cm	30671563	1	EA	51,078,000	51,078,000
				Channel: Single-channel Sensor: InLab® 741-ISM Conductivity resolution: 0.001 – 1		

Straight to the point

Mastered in no Time

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30	Cond standard 84 μ S/cm, 250 mL Conductivity Value (μ S/cm) at 25 °C: 84 Packaging Type: Bottle Parameter: Conductivity	51302153	1	EA	818,000	818,000
				Packaging Size: 250 mL Purpose: Calibration/Verification		

Amazing solutions

Precise conductivity measurements

All METTLER TOLEDO's conductivity calibration and verification standards are traceable to certified international standard SRM NIST.

Quality inspection certificate included

For record and archiving purposes, download your certificate at www.mt.com/buffer

SDS easily available

All Safety Data Sheets have been created in accordance with GHS (Globally Harmonized System). Download your SDS at www.mt.com/sds

For more Details:www.mt.com/buffer



Quotation **323976113**

Item	Description	Product ID	Qty	Unit	Price per Unit	Total (IDR)
40	Technical buffer pH 4.01 250mL Bottle Packaging Type: Bottle Parameter: pH Shelf-life: 36 months	51350004	1	EA	818,000	818,000

Reliable All-rounders

High quality buffers

These solutions are traceable to the primary standards of reference materials selected by NIST.

Quality inspection certificate included

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For more Details:www.mt.com/buffer



50	Technical buffer pH 7.00 250mL Bottle pH Value at 25 °C: 7.00 Shelf-life: 36 months Packaging Type: Bottle	51350006	1	EA	818,000	818,000
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Quotation 323976113

Item	Description	Product ID	Qty	Unit	Price per Unit	Total (IDR)
60	Technical buffer pH 9.21 250mL Bottle Packaging Type: Bottle Parameter: pH Shelf-life: 36 months	51350008	1	EA	818,000	818,000

Reliable All-rounders

High quality buffers

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70	Electrolyte KCl 3M 250 mL Bottle Ion: Barium;Fluoride;Calcium;Sodium;Lithium Packaging Size: 250 mL Sensor used: reference cell;Combined electrode	51350072	1	EA	870,000	870,000
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Amazing solutions

Quality inspection certificate included

For record and archiving purposes, download your certificate at www.mt.com/buffer

SDS easily available

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Top precision with the right electrolyte

METTLER TOLEDO offers electrolytes for every application. Fill-up your electrode with correct and fresh electrolyte for a precise measurement.

For more Details:www.mt.com/electrodes



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www.mt.com

Quotation 323976113

Item	Description	Product ID	Qty	Unit	Price per Unit	Total (IDR)
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80	Lab equip acc data writer USB-P25/00	30702998	2	EA	12,525,000	25,050,000
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Dot matrix printer, USB interface, print speed 2.3 lines per second, auto settings detection

Interfaces: USB

Compatible Balance: LA Precision Balances;MR Analytical Balances;MX Precision Balances;LA Analytical Balances;MA Precision Balances;MR Precision Balances;MA Analytical Balances;MX Semi-Micro Balances;MX Analytical Balances;MA Compact Balances

Built-in real-time clock: No

Print Speed: 2.3 lines per second

Applications: Statistics, Totalling: No

Zero/Tare Key: No

Fast and Error-Free Documentation

Fast and Reliable

Whether you deal with simple or sophisticated applications, the printer generates fast and clear copies of your results.

Print in Your Language

Print in the operating language of your connected Mettler-Toledo instrument.

Easy Connection via USB

The USB-25 printer has a USB interface which makes connection to your instrument quick and easy.

For more Details:www.mt.com/lab-printers



90	Analytical Balance MX204	30665143	1	EA	97,632,000	97,632,000
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MX Analytical Balances provide fast, stable weighing with ergonomic ErgoDoors and StatusLight.

Durable, GxP-compliant, and LabX-compatible, they ensure accuracy, efficiency, and seamless data transfer for an enhanced user experience.

Maximum Capacity: 220 g

Readability: 0.1 mg

Minimum Weight (USP, 0.1%, typical): 100 mg

Adjustment: Internal (automatic/FACT)

Weighing Pan Diameter: 90 mm

Repeatability, typical: 0.05 mg

Effortless Weighing and Secure Data Handling

Fast and Accurate Weighing Results

With the SmartPan's unique design, the balance stabilizes quickly, even in turbulent environments, enabling faster and more efficient weighing.

GxP-Compliant Documentation

Comply with regulations with automatic data transfer over Ethernet to a printer or PC, or use LabX software that integrates easily into your IT system, to avoid transcription errors and save time.

Innovative Engineering

Clever design features provide an ergonomic weighing experience, while innovative quality assurance functions ensure accurate results.

For more Details:www.mt.com/MX-analytical



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Item	Description	Product ID	Qty	Unit	Price per Unit	Total (IDR)
100	Lab equip acc data writer P-52RUE P-52RUE dot matrix printer supports printing on paper. It can be connected via RS232, USB and Ethernet interfaces. Accessory Type: Printers	30237290	1	EA	23,002,000	23,002,000

Fast and Error-Free Documentation

Print on paper and labels

Print on paper for full documentation of your results.

When regulations require dot matrix

When your SOPs or regulatory requirements demand dot matrix technology, the P-52 printer is the perfect choice for straightforward printing.

Get up and running in seconds

Simply connect your printer via RS232, Ethernet or Bluetooth adapter. Load the printing paper in one easy step and you are ready to start printing.

For more Details:www.mt.com/lab-printers



Product Sub-Total (Excluding VAT, IDR)	236,684,000
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Services

Item	Service Description	Qty	Unit	Price per Unit	Price	Total (IDR)
Related to item 10 - pH meter SevenDirect SD20 HA Kit						
11	IPac Standard Qualification				3,365,000	3,365,000
	pH meter SevenDirect SD20 HA Kit	1	EA	3,365,000		
	Included Services					
	Install Equipment EA					
	IPac Qualification Delivery EA					

Related to item 10 - pH meter SevenDirect SD20 HA Kit						
14	Calibrate SCC				3,085,000	3,085,000
	Products being serviced					
	pH meter SevenDirect SD20 HA Kit	1	EA	3,085,000		
	Delivery : On-site					
	Test : Calibration					
	Value : Compliance					
	Documentation : Standard Calibration Certificate					
	Service : Calibrate SCC					

Professional Calibration

Achieve Expected Performance

The METTLER TOLEDO Standard Calibration procedure ensures accurate and reliable measurement performance of your instrument.

This service provides:

Instrument calibration using certified tools and materials; calibration certificate showing that measurement results are within specification.

For more Details:

www.mt.com/Service



Specific Terms & Conditions may apply

Related to item 20 - Cond meter SevenDirect SD30 Pure H2O Kit						
21	IPac Standard Qualification				3,365,000	3,365,000
	Products being serviced					
	Cond meter SevenDirect SD30 Pure H2O Kit	1	EA	3,365,000		
	Included Services					
	Install Equipment EA					
	IPac Qualification Delivery EA					

Related to item 20 - Cond meter SevenDirect SD30 Pure H2O Kit						
24	Calibrate SCC				3,085,000	3,085,000
	Products being serviced					
	Cond meter SevenDirect SD30 Pure H2O Kit	1	EA	3,085,000		

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Services

Item	Service Description	Qty	Unit	Price per Unit	Price	Total (IDR)
Related to item 90 - Analytical Balance MX204						
91	IPac Standard Qualification				1,937,000	1,937,000
	Products being serviced					
	Analytical Balance MX204	1	EA	1,937,000		
	Delivery : On-site				Documentation : IPac	
	Test : Functional, Operational & Performance Tests				Service : IPac Standard Qualification	
	Value : Performance & Compliance					

Standard Qualification

Comply with Industry Regulations

Standard IQ/OQ testing for reliability and accuracy; recommendations for routine tests (PQ) to ensure continued performance.

This service provides:

Standard installation and setup based on documented procedures; operational tests; basic user training; qualification report with test summaries.

For more Details:

www.mt.com/Service



Included Services

Install Equipment EA

IPac Qualification Delivery EA

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Services

Item	Service Description	Qty	Unit	Price per Unit	Price	Total (IDR)
Related to item 90 - Analytical Balance MX204						
94	Calibrate ISO17025				2,277,000	2,277,000
	Products being serviced					
	Analytical Balance MX204	1	EA	2,277,000		
	Delivery : On-site				Documentation : ISO17025 Calibration Certificate	
	Test : Accredited Calibration				Service : Calibrate ISO17025	
	Value : Compliance					

ISO 17025 Compliance

Confidence in Your Calibration

Calibration according to ISO 17025 standards, providing confidence that your calibration is performed by METTLER TOLEDO as your accredited provider.

Professional Certificate

An easy to read certificate is archived in a secure database and can be provided electronically if needed.

For more Details:

www.mt.com/Service

METTLER TOLEDO Service

Specific Terms & Conditions may apply

Service Sub-Total (Excluding VAT, IDR)	17,114,000
Total (Excluding VAT, IDR)	253,798,000
Total VAT (11%)	27,917,780
Total (Inclusive VAT, IDR)	281,715,780

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Commercial Details

Payment Terms Partial Down payment
Incoterms 2020 DDP Delivery address
Quotation valid until 31.10.2026
Freight Shipping & Handling Charges - Shipments are F.O.B. point of shipment. Unless the customer requests a freight collect shipment, the company will prepay shipping and handling charges which will be billed separately on the equipment invoice.

For single order below IDR 3,000,000, order handling charge of IDR 1,200,000 will be applied, and Freight charge quoted includes import freight surcharge calculated at approx 2.5% of total capped at IDR 500,000.

General Conditions All documents pertaining to Order Confirmation, Invoice, and Tax Invoice for this Quotation will include details as specified in the Quotation. If the Purchase Order received by Mettler Toledo Indonesia contains details that differ from the quotation, Mettler Toledo Indonesia reserves the right to request Purchase Order revision.

Administrative Terms: Order Acceptance is subject to receipt of Deposits/Downpayment (where applicable). We reserve the right to amend the delivery schedule for deposit payments not received within 7 days after order confirmation.

Cancellation Clause: In the event of any cancellation of this, the Customer shall pay to the Company reasonable costs and expenses (including engineering expenses and all commitments to its suppliers and subcontractors) incurred by the Company prior to receipt of notice of such cancellations, together with the Company's usual rate of profit for similar work. The minimum cancellation charge shall be:

- (a) Minimum 30% of the sale price upon confirmation of order
- (b) Minimum 70% of the sale price upon start of production
- (c) 100% where the goods are produced or ready for delivery

Terms & Conditions of Sale: Unless otherwise explicitly stated in this document, all sales are subject to our Mettler-Toledo's Standard Terms and Conditions for Sale and Service, which are available at www.mt.com/terms and are incorporated herein. 12 months Manufacturer Warranty after delivery date, excluding consumable items. Any general terms and conditions of purchase of the customer are explicitly excluded. On request, we will provide you with a hard copy.

This is a computer-generated document and no signature is required.

Additional Information Indent : 6 - 8 weeks after PO (payment received)
Payment : 30% Down Payment, 70% After Installation (30 days)

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☐

Purchase Order to be issued after this confirmation.

☐

NO Purchase Order will be issued after this confirmation.

Customer Acceptance

By signing below, you agree to the terms and conditions of this quotation.

Authorised Signature, Name, Stamp

Date

Customer Notes

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