

Ami Nita Sari



With my Experience in training & Development hopefully it can make a positive contribution to the company and environment

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🏠 Pondok Pucung Indah 1, Tangerang Selatan

✦ EDUCATION

Bachelor Of Communication

Prof. Dr. Moestopo University - Jakarta

✦ PROJECT

Roadmap Training Sales 1 - 6 months

Sustainable development program to addition skill and knowledge about financial planner

Leadership Program & FA Talent Pool

Conduct training, coordination with recruitment team and sales leader

✦ ACHIEVEMENT & AWARDS

- The Best Training Hours Trainer 2021 - Axa Mandiri
- Top 3 Pencapaian KPI 2024 - Axa Mandiri Services
- The Best Employee 2026 - Axa Mandiri

EXPERIENCE

NET TV - Human Capital Business Partner
2015-2018

- TDA to Internal Employee and Monitoring KPI Employee
- Source Candidat for Vacant Position
- Collaborate w/ Bisnis Partner
- Making Program For Talent Pool

BNI Life 2018-2020 Sales Trainer

- Deliver & Design Framework Training Fundamental For New Financial Advisor
- Deliver & Design Roadmap Training Existing Financial Advisor Los 1 - 12m
- Design & Deliver Roadmap Training & Coaching Session for Area Sales Manager Los 1-12m Or Under Perform by Weekly
- Deliver Bankstaff Refreshment

Axa Mandiri 2020-Present Sales Trainer

- Deliver & Design Framework Training Fundamental For New Financial Advisor
- Design & Deliver Onboarding Program FA Los 1-3m and ASM Onboarding Los 1-6m
- Deliver & Design Roadmap Training Existing Financial Advisor Los 1 - 6m
- Design & Deliver Program Financial Advisor Career Path for Leader (ASM)
- Design & Deliver Leadership Program For Area Sales Manager Los 1 -12bln
- Coaching Session For FA & ASM under performance by Weekly
- Tracking & Analysis Performance FA & ASM LOS 1-12M