

Jakarta, 16 April 2026

Natanael Mangerbang Pasaribu

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To:

HR Department

PT Mersifarma Tirmaku Mercusana

Jakarta

Subject: Application for Product Executive position

Dear Hiring Manager,

I am writing to express my interest in the Product Executive position at PT. Mersifarma Tirmaku Mercusana. I have a professional background as a pharmacist with 1.5 years of experience in a pharmacy setting, where I developed a strong understanding of pharmaceutical products, patient needs, and healthcare trends.

During my experience, I gained hands-on exposure to medication management, product knowledge, and customer behavior, which strengthened my analytical thinking, attention to detail, and ability to understand market needs from a practical perspective. This experience has inspired me to contribute beyond direct patient care, particularly in the development and improvement of pharmaceutical products that are more innovative and aligned with evolving consumer demands.

I am highly motivated to transition into a Product Executive role, where I can leverage my pharmaceutical knowledge while developing my skills in market research, product strategy, and cross-functional collaboration. I am eager to learn, adaptable, and committed to contributing to product innovation and the growth of PT. Mersifarma Tirmaku Mercusana.

I would welcome the opportunity to further discuss how my background and enthusiasm can support your team. Thank you for your time and consideration.

Sincerely,

Natanael Mangerbang Pasaribu



NATANAEL MANGERBANG PASARIBU

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PROFILE

Strong understanding of pharmaceutical products, including medication management, and analysis of market needs related to healthcare products. Highly interested in the development of modern and innovative pharmaceutical products, and committed to contributing to the creation of products that align with consumer needs and industry trends, while continuously developing skills in market research, product management, and cross-functional collaboration to support the full product lifecycle.

EDUCATION

- Apothecary Profession Program (apt.) | GPA : 3,85/4.00** **Sep 2023 - Aug 2024**
Universitas Sumatera Utara
- Bachelor Degree in Pharmacy | GPA : 2,95/4.00** **Sep 2016 - Aug 2023**
Universitas Sumatera Utara
- MIPA**
SMA St.Thomas 1 Medan **Jul 2013 - Mei 2016**

PROFESSIONAL EXPERIENCE

- Clinical Pharmacy Practice at Universitas Sumatera Utara Hospital (Feb 2018 - Mei 2018)**
carry out clinical pharmacy practices including distribution of drugs from the depot to the ward, procurement, storage, dispensing, delivery, and PIO.
- Research at H. Adam Malik Hospital, Medan (Sep 2021 - Mar 2023)**
conducting research on the Cost Effectiveness Analysis (CEA) of community acquired pneumonia
- Kimia Farma Trading and Distribution - Apothecary Internship (Sep 2023 - Okt 2023)**
Assisting and studying the duties of a pharmacist in practicing aspects of good drug distribution methods in pharmaceutical wholesalers.
- Kimia Farma Apotek - Apothecary Internship (Okt 2023 - Nov 2023)**
Assisted in dispensing and screening 10–20 prescriptions daily, provided patient counseling and OTC recommendations to 20+ patients per shift, supported administrative tasks and ensured compliance with pharmacy regulations.
- LAFI AD (Lembaga Farmasi Angkatan Darat) - Apothecary Internship (Feb 2024 - Mar 2024)**
Assisted in developing cleaning verification protocols, prepared qualification reports to document proper equipment function and compliance with SOPs, supported cross functional teams to maintain cGMP and quality standards.
- RSUD Zainoel Abidin (RSUDZA) - Apothecary Internship (Apr 2024 - Jun 2024)**
Assisting in clinical pharmacy practice in hospitals in accordance with PMK no. 72 of 2016, conducting presentations on drug therapy monitoring twice, conducting presentations on drug therapy monitoring in oncology patients, and studying drug management annually.

- **Apotek Gelora - Pharmacist Assistant (Sep 2024 - Dec 2025)**

Conducting clinical pharmacy practice in pharmacies, helping to develop pharmacy sales and service managing, license managing, medicine reporting, medicine ordering.

ORGANIZATIONAL EXPERIENCE

- **IMATENSI FF USU (2017 - 2019)**

Leader

- Determining Vision and Direction
- Lead, coordinate, and supervise team members
- Monitor and evaluate programs to ensure they run effectively

- **PKKMB FF USU 2019**

Equipment and Transportation Division

Coordinated the procurement of equipment and transportation for over 100 participants.

ADDITIONAL INFORMATION

- **Hard skill**

CDOB, CPOB, Clinical Pharmacy , Dispensing, Compounding, Ms. word, Ms. excel, Ms. Powerpoint, Video editing in Kinemaster.

- **Soft skill**

Strong communication, patient counseling, attention to detail, critical thinking, problem-solving, teamwork and collaboration, adaptability, leadership Skills, ability to work under pressure, continuous learning mindset.

- **Languages**

Indonesia,English.