

OY ABDULFATTAH FADHLULAH

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WORK EXPERIENCE

Apotek Aesha Farma Punggelan, Banjarnegara

Nov 2024 – Dec 2025

Apoteker Penanggung Jawab

- Led 100% of the end-to-end pharmacy establishment and licensing processes, securing official registration and full compliance with Ministry of Health regulations.
- Spearheaded the comprehensive drug management lifecycle and daily dispensing operations, accurately serving 40–60 patients daily.
- Championed high-quality Drug Information Services (PIO), delivering targeted counseling to approximately 20% of daily patients to guarantee safe and rational medication use.
- Directed 100% of daily pharmacy operational workflows, legal administrations, and managed the pharmacy team to maintain high operational standards.
- Formulated and executed strategic business growth and monthly marketing campaigns (1–2 activations per month), successfully doubling monthly revenue from IDR 30M to over IDR 60M by the end of 2025. and executed business development strategies to optimize product management and drive pharmacy growth.

Mashae Cosmetics, Banyumas

Jan 2022 – Aug 2023

Intern: Media & Promotion

- Conducted daily social media and market trend analyses to conceptualize and publish 1 engaging digital content piece weekly, while systematically managing offline promotional poster displays to optimize brand visibility.
- Co-orchestrated monthly brand events, including 2 high-impact out-of-town activations, to drive product launch initiatives and accelerate market penetration.
- Executed targeted social media promotional campaigns that expanded audience engagement, successfully driving organic conversions to secure a minimum of 3 product sales monthly without formal sales targets.
- Conducted routine inventory audits and stock monitoring to maintain optimal product availability and ensure seamless distribution workflows.
- Leveraged pharmaceutical knowledge to thoroughly master the formulations, ingredients, and specific functions of all cosmetic products, serving as a product specialist to ensure highly accurate promotional content.

PHARMACIST PROFESSIONAL PRACTICE INTERNSHIP

PT. Tempo Scan, Banyumas

Nov 2023

- Assisted the Quality Assurance team in ensuring 100% compliance with CDOB (Good Distribution Practices) standards during product receiving, storage, and shipping workflows.
- Reviewed and verified over 50+ daily delivery orders and invoices, meticulously checking batch numbers, expiry dates, and SIPA/SIK licenses for regular and psychotropic medications.
- Monitored warehouse storage conditions and cold chain logs, achieving 99% data accuracy in inventory tracking and shelf-life management.

PUSKESMAS BOJONG, Tegal

Dec 2023

- Compiled, verified, and submitted 15+ distinct periodic public health and pharmaceutical administration reports, including LPLPO, NAPZA utilization logs, and Rational Drug Use (POR) evaluations with 100% data precision.

- Delivered direct patient-centered care and managed public self-medication consulting services, while auditing prescription logs to evaluate POR (Rational Drug Use) compliance rates for targeted clinical cases like acute respiratory infections and diarrhea.
- Actively participated in community health outreach and preventive healthcare programs, co-managing pharmaceutical logistics and distributing essential medicines across sub-units including Puskesmas Pembantu (Pustu) Suniarsih and regional health posts (PKD).

APOTEK KASIH TERJALIN, Kebumen

Jan 2024

- Managed the comprehensive drug management lifecycle under pharmacist supervision, conducting stock opnames for 30+ targeted medications and compiling monthly SIPNAP reports for 5 psychotropic and 24 precursor variants with 100% regulatory compliance.
- Focused on delivering high-quality Drug Information Services and patient counseling, utilizing the 3 Prime Questions method and managing 10+ comprehensive clinical screening profiles to prevent medication errors and ensure safe use.
- Assisted in daily pharmacy operational workflows and administration, evaluating 100% compliance across 12 critical pharmaceutical care checkpoints, including rigorous FIFO/FEFO stock rotation audits.

PT. MERSIFARMA TM, Sukabumi

Feb – Mar 2024

- Assisted the Technical Services (TS) and Analytical Development (Andev) unit under the R&D division, executing 2-3 Transfer Method Analysis (TMA) protocols daily and updating master MPOB and MPBB frameworks based on Farmakope Indonesia Ed. VI and USP 46 compendial standards.
- Participated in expanding technical documentation and protocols for new drug additions, reviewing TMA SOPs, evaluating 5 pre-formulation parameters, and documenting multi-scale trials across 5 critical process variables to ensure seamless technology transfer from R&D to production.
- Completed comprehensive rotations across 8 industrial divisions, mastering complete workflows across 6 active specialized manufacturing units, monitoring 15-minute interval In-Process Controls (IPC), and auditing critical utility systems featuring 5-core HVAC components.

RSUD DR. SOEDIRMAN KEBUMEN, Kebumen

Apr – Mei 2024

- Supported high-standard clinical pharmacy services and patient care preparation within a strict regional public hospital environment, executing clinical Telaah Resep protocols across 10 critical checkpoints to ensure rational medication use and zero dispensing errors.
- Administered patient satisfaction questionnaires to 100 outpatient respondents and processed quantitative and qualitative feedback to identify operational bottlenecks and improve hospital pharmacy service metrics.
- Featured as a demonstrator in the Pharmacy Installation's official video project, simulating standard self-medication counseling techniques by delivering a structured 8-step instructional protocol for complex device administration.

EDUCATION

UNIVERSITAS MUHAMMADIYAH PURWOKERTO, Banyumas

Aug 2023 – Oct 2024

Faculty of Pharmacy, Professional Apothecary Program.

GPA 3.69 / 4.00

UNIVERSITAS MUHAMMADIYAH PURWOKERTO, Banyumas

Aug 2019 – Oct 2023

Faculty of Pharmacy, Bachelor of Pharmacy Program.

ACHIEVEMENTS

Grant Recipient of PKM-RE, "Potensi Albumin Ikan Gabus (<i>Channa striata</i>) sebagai Nano-carrier Antibiotik untuk Mengatasi Multi Drug Resistance dan Hipoalbuminemia pada Penderita Pneumonia Covid-19", Jakarta	Oct 2022
<i>Directorate of Learning and Student Affairs, Ministry of Education, Culture, Research, and Technology.</i>	
Judge, National Poster Competition "Avicenna", Banyumas	May 2022
<i>Pimpinan Komisariat Ikatan Mahasiswa Muhammadiyah Faculty of Pharmacy, Universitas Muhammadiyah Purwokerto.</i>	
Speaker, "Exploring Various Gelatin Potentials", Bandung	Nov 2021
<i>OKK RK-384 Gelatinize, Universitas Padjajaran.</i>	
Speaker, "Entrepreneurship Studies", Banyumas	Jul 2021
<i>Pimpinan Komisariat Ikatan Mahasiswa Muhammadiyah Faculty of Pharmacy, Universitas Muhammadiyah Purwokerto.</i>	
Speaker, "Genspirasi", Banyumas	Jun 2021
<i>PIKMA Youth Center, Universitas Muhammadiyah Purwokerto.</i>	

LEADERSHIP EXPERIENCE

Pemuda Muhammadiyah, Cabang Karangklesem	2024 – 2025
<i>President.</i>	
Ikatan Mahasiswa Muhammadiyah (IMM), Komisariat Farmasi UMP	2022 – 2023
<i>Head of Media & Documentation Division.</i>	

LANGUAGES & SKILLS

- Languages: Indonesian (Native), English (Professional Working Proficiency).
- Tools: ChatGPT, Microsoft Word, Microsoft Excel, Microsoft PowerPoint, CorelDraw, Meta Ads, TikTok Ads, Shopee Ads.
- Expertise: Marketing Strategy, Branding Specialist, Product Specialist.