



YULI WIBOWO

SENIOR DISTRICT MANAGER

CONTACT

☎ 0822-9868-2450

✉ yuliwibowo232@gmail.com

📍 Jatiasih, Bekasi

EDUCATION

1996 - 2002

UNIVERSITY OF
MUHAMMADIYAH
SURAKARTA

SOFT SKILLS

- Creative thinking
- Collaboration and teamwork
- Negotiation
- Empathy
- Adaptive

HARD SKILLS

- Microsoft Office

LANGUAGES

- Indonesia (Fluent)
- English (Intermediate)

PROFILE

Sales Marketing with more than 10 years of experience. Experienced in creating and executing successful marketing strategies. Has a satisfactory track record in achieving sales targets, maintaining relationships with clients, and leading teams to achieve company revenue targets

WORK EXPERIENCE

PT Zuellig pharma

2012-2024

Senior District Manager

- Lead, mentor, and manage a high-performing marketing team, fostering a collaborative and results-driven work environment.
- The Best Leader 2013
- TOP GUN 2021
- TOP GUN 2022
- ACE 2022

PT Transfarma Medika Indah

2008-2012

Supervisor

- Ensure that their sales team understands the sales targets set, performs their duties effectively and efficiently, and meets all Key Performance Indicators (KPIs) set by the company

PT Ferron

2007-2008

Profesional Medical Representative

- Person who will promote products from pharmaceutical companies to customers, which include doctors, pharmacies, or clinics.