



ANDRI NORMANSYAH

Pharmacist, Area Sales Manager

PROFILE

Organized and motivated Pharmacist and as Sales Person with superior solid skill's. Seeking to join a well established company as area manager, product executive and product specialist, to help advance the company and achieve the annual targets set

CONTACT

PHONE:

0859-5957-0992

ADDRESS:

Benda Barat 13, Blok D32, No. 27,
Pondok Benda, Pamulang, South
Tangerang, Banten

DATE OF BIRTH:

19 October 1991

EMAIL:

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LINKEDIN:

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857b69240

LANGUAGES

- English | Advance
- Indonesia | Native

EDUCATION

Udayana University Bali

Bachelor Pharmacy (2009-2013)

GPA : 3.01 of 4.00

Udayana University Bali

Pharmacist Professional Graduate (2013-2014)

GPA : 3.39 of 4.00

WORK EXPERIENCE

**Area Sales & Senior Pharmacy Manager - PT Pharmsafe Indonesia
(Pharmaplus) Tangerang**

(Sept 2018 - Now)

I work at Pharmaplus Pharmacy, managing the operations of multiple outlets effectively, achieving desired sales targets, building a strong and cohesive team, and striving to position Pharmaplus as the top-of-mind pharmacy in Indonesia

Head of Sales Administration & Pharmacist – PT. United Dico Citas

(Nov 2016 – Agst 2018)

As a Head of Sales Administration, I ensure smooth distribution operations, from maintaining adequate stock procurement, optimizing distribution processes, to delivering accurate reporting.

Pharmacy Manager & Pharmacist – Viva Generik Bali

Jan 2015 – Nov 2016

As a Pharmacy Manager and Pharmacist, I am responsible for pharmaceutical services, ensuring efficient pharmacy operations, and achieving the targets set by the company

SKILLS

- Selling Skills
- Good Presentation
- Negotiative
- Building customer fast relationship
- Good data processing (Microsoft Excel)