



ARIEL NATHANIA

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Procurement professional experienced in high-volume operations within fast-paced environments. Focused on cost control, supplier coordination, and procurement efficiency under dynamic demands. Seeking to grow through complex challenges while strengthening capabilities in supplier management and data-driven decision making.

EDUCATION

Universitas Brawijaya

Bachelor of Food Technology (S.T.P.), GPA: 3.44/4.00

2020 – 2024

- Relevant coursework: Food Processing, Quality Control, Supply Chain Basics

Rakamin Academy – Data Science Bootcamp (Kampus Merdeka)

Data Scientist Mentee

Aug 2023 – Jan 2024

- Performed data analysis using Python and SQL, including data cleaning, transformation, and exploratory analysis, to generate insights and support data-driven decision making.

EXPERIENCES

Purchasing Staff

PT Kayong Aluminium Nusantara (Harita Group) – Mining Company (Part of Proyek Strategis Nasional)

Aug 2025 – Present

- Managed end-to-end procurement of 2,000+ purchase orders (~350 POs/month) across 10+ departments, ensuring effective sourcing and timely fulfillment in a high-volume environment
- Evaluated and selected suppliers based on cost, lead time, franco location, past performance, and payment terms to support optimal procurement decisions
- Conducted multi-supplier sourcing and benchmarking (3–5 vendors) to ensure availability and reduce supply risk.
- Achieved up to 20% cost savings through price analysis, supplier sourcing, and vendor negotiation.
- Monitored supplier performance and shifted sourcing to higher-performing vendors to reduce recurring stock issues and improve reliability.

Purchasing Assistant – Procurement & Sourcing

PT Makmur Sejahtera Mesindo (MASEMA) – Machine Trading Company

Mar 2025 – Jul 2025

- Managed procurement of bakery, food processing, and packaging machinery from China and Europe, ensuring technical and commercial alignment with client requirements.
- Managed 100+ RFQ processes and secured competitive offers from international suppliers.
- Prepared and marked up 50+ client quotations by analyzing supplier COGS and profit margins.
- Negotiated pricing and payment terms, achieving up to 15% cost savings on high-value purchases.

Admin Project Intern – Turnkey Project

PT Makmur Sejahtera Mesindo (MASEMA) – Machine Trading Company

Dec 2024 – Feb 2025

- Assisted in vendor sourcing, quotation comparison, and technical document review for machinery procurement.
- Coordinated with international suppliers on deliveries and resolve order issues in a timely manner.

Quality Control Intern

PT Makindo Perdana – FMCG

Jan 2023 – Feb 2023

- Conducted quality checks and documentation for 100+ products, ensuring compliance with ISO 22000, GMP and assisted in QA documentation and sampling across 10+ production lines.

SKILLS & CERTIFICATION

SKILLS

- **Procurement**
RFQ Management, Supplier Sourcing & Evaluation, Quotation Benchmarking, Cost Optimization, Basic Spend Analysis
- **Commercial & Supplier Management**
Payment Term Negotiation (DP, CBD, Net Terms), Incoterms (EXW, FOB, CIF), Supplier Verification, Contract Review
- **Systems & Tools**
Internal ERP System (Procurement & PO Management), Microsoft Excel (Data Analysis & Reporting)

LANGUAGES

- **English:** TOEFL ITP score of 603 (out of 677) — Mar 2024 / Fluent
- **Mandarin:** HSK 3 (Expected Sep 2026) / Beginner

CERTIFICATIONS & TRAININGS

- Excel & Data Visualization (*Learnbyte, 2024*)
- Microsoft Office Competence (*TRUST Training Partners, 2024*)
- Data Science Intensive Bootcamp (*Rakamin Academy, 2024*)

ORGANIZATIONAL EXPERIENCE

Coordinator (Representative from Host University)

KKN Kolaborasi Internasional, Brawijaya University – Malang
May 2022 – Aug 2022

- Led a 30-member international collaboration project (Erasmus+ ENHANCE), developing operational solutions for a village enterprise

Project Officer of Kampung Budaya

Student Executive (EM UB), Brawijaya University – Malang
June 2021 – Nov 2021

- Managed 5 large-scale cultural events (1,000+ participants), coordinating 10+ stakeholders and achieving 90% engagement