

MUHAMMAD SAHLAN

Technical Support | Formulation R&D & GMP Compliance | Pharmaceutical Manufacturing

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PROFESSIONAL SUMMARY

Pharmacy graduate (Apothecary Specialist) with over nine years of experience across GMP/CPOB compliance, commissioning and validation, and cross-functional technical coordination within pharmaceutical manufacturing at PT Kimia Farma Tbk. Proven track record supervising technical teams, troubleshooting equipment and process issues, and preparing technical reports and documentation to support regulatory compliance. Skilled in analyzing technical problems and performance data to recommend practical, target-oriented solutions, with strong cross-departmental coordination and team mentoring experience.

CORE COMPETENCIES

- GMP / CPOB & CPOTB Regulatory Compliance
- Commissioning, Qualification & Validation (CQV)
- Technical Troubleshooting & Root Cause Analysis
- Cross-Functional Team Coordination & Supervision
- Technical Reporting & Documentation (URS, VMP, SOP)
- Risk Assessment & Problem-Solving
- Data Analysis & Dashboarding (SAP, Power BI, Data Studio)
- Team Mentoring & Continuous Improvement

PROFESSIONAL EXPERIENCE

Assistant Manager – Production Material Planning | PT Kimia Farma Tbk

September 2024 – April 2026

- Led strategic coordination across Supply/Demand Planning, Marketing, Cost Accounting, and Manufacturing to align production schedules with material availability, mirroring cross-departmental coordination required in a technical support function.
- Analyzed material and inventory performance data (Lead Time, Safety Stock, ROP, ITO/DOI) to identify issues and provide actionable recommendations, achieving 95% material requirement estimation accuracy.
- Built SAP-based monitoring dashboards to track performance and support data-driven decision-making; prepared and maintained technical and management reports.
- Led and mentored a cross-functional Planning & Procurement team, providing guidance and improving technical proficiency in SAP and data analytics.
- Reduced overstock and passive inventory by 10% within one year through targeted analysis and corrective action plans.

Assistant Manager – Quality Assurance Procurement | PT Kimia Farma Tbk

September 2023 – December 2023

- Authored and implemented Standard Operating Procedures (SOP) across the procurement lifecycle to ensure process consistency and regulatory compliance.
- Conducted end-to-end risk assessments to identify operational vulnerabilities and provide mitigation recommendations.
- Served as primary point of contact for internal and external audits, consistently achieving high compliance ratings against regulatory standards.
- Prepared comprehensive audit and performance reports for executive leadership.

Assistant Manager – Equipment Procurement | PT Kimia Farma Tbk

April 2020 – August 2021

- Led strategic sourcing for high-value machinery and technical equipment, ensuring strict adherence to pharmaceutical quality standards.
- Authored SOPs and technical tender requirements for equipment procurement, and coordinated closely with technical and engineering teams to resolve equipment-related issues.
- Managed Supplier Relationship Management (SRM) for laboratory and technical equipment vendors, ensuring robust after-sales support and service level agreements.

Junior Specialist – Commissioning and Validation | PT Kimia Farma Tbk

November 2017 – March 2020

- Led cross-functional technical teams (internal and external) in the construction of pharmaceutical manufacturing sites, from progress reporting to onsite installation oversight.

- Led Commissioning, Qualification, and Validation (CQV) for more than 100 production machines and 4 critical utility systems (HVAC, Water System, Compressed Air, Boiler), plus WWTP, hydrant systems, and building construction — directly overseeing equipment trials, testing, and technical issue resolution.
- Conducted Factory Acceptance Tests (FAT) across Europe and Indonesia and led Site Acceptance Tests (SAT), analyzing technical performance and troubleshooting to ensure compliance with technical standards.
- Authored User Requirement Specifications (URS) and contributed to the Validation Master Plan (VMP) and Impact Assessments, preparing and maintaining technical documentation and trial results.
- Coordinated with international and local suppliers to evaluate and monitor machine installation, ensuring technical processes met project milestones.

Quality Assurance Officer | PT Kimia Farma Tbk

February 2017 – November 2017

- Developed GMP (Good Manufacturing Practice) assessments and Cleaning Validation frameworks to ensure manufacturing processes met pharmaceutical regulatory standards (CPOB).
- Executed and reported Analytical Method Validation protocols, ensuring accuracy and reliability of laboratory testing results.
- Conducted a gap analysis between SAP and legacy systems at the Bandung Plant to identify operational bottlenecks and support digital transformation.

Research and Development Intern | PT Sydna Farma

May 2016 – July 2016

- Conducted production trials and formulation optimization.
- Prepared technical documentation for local and export product registration.

EDUCATION

Universitas Tanri Abeng — Master of Business Administration (MBA)

2022 – 2024

Universitas Indonesia — Apothecary Specialist Program

2015 – 2016

Universitas Indonesia — Bachelor of Pharmacy (S1 Farmasi)

2011 – 2015

CERTIFICATIONS & AWARDS

- Lean Six Sigma Yellow Belt
- Governance Procurement of Goods and Services Certification – Level 1
- Importation Certification
- Pharma Manufacturing Facility Certification
- Herbs Manufacturing Facility Certification
- Awardee, Pharmaceutical Holding SOE's Scholarship – MBA Program

LANGUAGES

- Indonesian — Fluent
- English — Fluent

ADDITIONAL INFORMATION

- Notice Period – 2 weeks after deals

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September 11th, 2026

Hiring Manager
PT. Mersifarma Tirmaku Mercusana

Re: Application for Technical Support Assistant Manager

Dear Hiring Manager,

I am writing to express my strong interest in the Technical Support Assistant Manager position at PT. Mersifarma Tirmaku Mercusana. As a Bachelor of Pharmacy graduate with an Apothecary Specialist qualification and over nine years of experience in pharmaceutical manufacturing at PT Kimia Farma Tbk, I am confident that my technical background and supervisory experience align closely with the requirements of this role.

Throughout my career, I have built a strong foundation in GMP/CPOB compliance, technical troubleshooting, and cross-functional coordination. As a Junior Specialist in Commissioning and Validation, I led the Commissioning, Qualification, and Validation (CQV) of more than 100 production machines and four critical utility systems, including HVAC, Water System, Compressed Air, and Boiler installations. This role required me to oversee equipment trials, conduct Factory and Site Acceptance Tests, analyze technical issues, and prepare detailed technical documentation such as User Requirement Specifications and Validation Master Plans — work directly comparable to the product trials, application testing, and issue resolution outlined in this position. As a Quality Assurance Officer, I further developed GMP assessments and Cleaning Validation frameworks, and executed Analytical Method Validation protocols, reinforcing my working knowledge of CPOB and CPOTB regulatory standards.

In subsequent Assistant Manager roles, I led and mentored cross-functional teams, coordinated closely with multiple departments, and consistently translated technical and performance data into practical recommendations — for example, achieving 95% material requirement estimation accuracy and reducing overstock levels by 10% through targeted analysis. These experiences have sharpened my ability to supervise team performance, drive continuous improvement, and make sound decisions under pressure, all of which I believe are essential to succeeding as a Technical Support Assistant Manager.

I am target-oriented, comfortable coordinating across departments, and genuinely motivated by solving technical problems that improve product quality and process reliability. I would welcome the opportunity to discuss how my background in formulation-adjacent technical work, validation, and team leadership can contribute to the Technical Support team at PT. Mersifarma Tirmaku Mercusana.

Thank you for considering my application. I look forward to the possibility of discussing this opportunity further.

Sincerely,

Apt. Muhammad Sahlan, S. Farm., MAB