



OKI IRAWAN

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I am a pharmacist, bringing forth a motivated attitude and a variety of powerful skills, an enthusiastic leader with a growth mindset, good public speaking skills, and good negotiating.

Work Experiences

PT Novell Pharmaceutical Laboratories - Jakarta, Indonesia

Jan 2024 - Present

Product Executive

- Prepared a marketing plan for anesthesia products
- Proposed 1 new product every year by looking at the needs of users in hospitals
- Improved the product knowledge of the sales team by providing training 4 times in one month
- Evaluated the sales of each product per outlet so that it can be followed up and increase sales
- Increased sales growth by conducting business meetings with KOLs and conducting RTDs to introduce the ethical products we bring to be included in hospital standards.

PT Dankos Farma - Jakarta, Indonesia

Aug 2022 - Aug 2023

Production Supervisor

- Monitored the production process of 20 products per day in tablet, hard capsule, and soft capsule preparations
- Developed human resources by providing training such as machine training and monthly investigative training
- Reduced the line stop rate for tablet stripping machines from 500 minutes per month to 100 minutes per month, resulting in a cost saving of 500 million rupiah
- Increased the idle time of the capsule filling machine from 80 thousand per hour to 88 thousand per hour, resulting in a cost saving of 1.850 billion rupiah

PT Soho Industri Pharmasi - Jakarta, Indonesia

Apr 2022 - Jun 2022

Procurement Intern

- Updated halal certificates to more than 20 suppliers of medicinal ingredients such as raw materials and packaging materials.
- Maked pre-orders of local medicinal ingredients and imported medicinal ingredients
- Monitored the delivery of medicinal ingredients from 15 suppliers to industry

RSUP Dr. Sadjito - Yogyakarta, Indonesia

Feb 2022 - Mar 2022

Pharmacist Intern

- Provided pharmaceutical services in 8 hospital wards.
- Conducted medical counseling to 30 people a day.
- Planned more than 150 items to procure drugs and medical consumables for hospital needs

Pharmataalk - Yogyakarta, Indonesia

Aug 2020 - Jul 2021

Mentor

Pharmaceutical Debate

- Guided members in analyzed pharmaceutical debate material and trained speaking skills in pharmaceutical debate to 10 members of the debate community in less than one year.
- Improved the ability to research and review materials related to pharmaceutical issues and health issues as well as deliver materials when participating in competitions

Apotek Farmarin - Yogyakarta, Indonesia

Sep 2021 - Oct 2021

Pharmacist Intern

- Carried out the drug journey process starting from planning, ordering, receiving, recording stock, and administering drugs to patients.
- Provided counseling related to drug use to 10 patients a day.
- Learned about the culture, culture, and development of pharmacies.

Education Level

Universitas Gadjah Mada - Yogyakarta, Indonesia

Aug 2021 - Sep 2022

Proffesion in Pharmacist, 3.98/4.00

Universitas Gadjah Mada - Yogyakarta, Indonesia

Aug 2017 - Jul 2021

Bachelor of Pharmacy, 3.38/4.00

Organisational Experience

Badan Eksekutif Mahasiswa - Yogyakarta, Indonesia

Jan 2020 - Feb 2021

President

- Founded mental health center with faculty institutions at the pharmacy faculty, as many as 5 students consult each month and obtained an improvement of 85%.
- Initiated and designed the construction of Pertamina Sports Hall Center with faculty institutions to improve student achievement and talent with a development period of 2021 to 2022.
- Launched marketplace for pharmacy students to develop business and holding workshops on how to build their own business, we got 3 student entrepreneurial partnerships that we increased from marketing and business development through Instagram 200%, Twitter 100%, and Line 100%.
- Initiated and educated the cultivation of family medicinal plants (TOGA) in the assisted village communities in 2020, making them into products and be able to market them as village UMKM products.

Rakornas Ismafarsi - Jakarta, Indonesia

Jan 2020 - Feb 2020

Delegate Pharmacy UGM

- Represented BEM KMFA as a form of coordination with other pharmacy student organizations on pharmaceutical issues faced, such as the draft pharmaceutical law (RUU-F) and the weakening of pharmacists on pharmaceutical services to the public.

PPSMB Pharmacy UGM - Yogyakarta, Indonesia

Jan 2019 - Aug 2019

Chairman committee

- Lead 80 committees in organized new student admissions events, provided material, and introduced university values to 240 students of the Faculty of Pharmacy UGM.

Badan Eksekutif Mahasiswa - Yogyakarta, Indonesia

Feb 2018 - Dec 2019

Staff of Social Community

- Innovated and provided community services to improve the welfare of the community in terms of health, education, and entrepreneurship in less than two years

Jaringan Mahasiswa Kesehatan Indonesia - Yogyakarta, Indonesia

Jan 2018 - Dec 2018

Staff of Human Resource

- Managed human resources, increased soft skills for 60 members of the organization to be able to increase the potential abilities of members of the organization, prepared all members to become a leader of the organization, and appreciated members who have greatly contributed for a month to the organization.

Skills, Achievements & Other Experience

- **Achievements** (2019): Best Speaker of Pharmacy Debate Competition Pharmacomes 2019
- **Achievements** (2019): 1st Place Pharmacy Debate Competition Pharmacomes 2019
- **Achievements** (2019): 2nd Nasional Debate Competition Public Health Day VI 2019
- **Achievements** (2019): Finalist of Poster Competition Pharmacious 2019
- **Achievements** (2018): 2nd Pharmacy Debate Competition "Phoenix" UIN Syarif Hidayatullah Jakarta 2018
- **Interest**: Sports (Football, basketball, and volleyball), Master of Ceremony and Standup Comedy
- **Soft Skills**: Leadership, Problems Solve, Teamwork, Creative Think, and Public Speaking.