

SUMMARY

Strive to work efficiently by improving my skills through diverse professional needs. As a trainer, i've presented successful qualification and organizational Trainings. i was Appointed as the person in charge and successfully achived the ISO 9001:2015 Certification, working multitasking as a trainer and as a Quality Assurance.

in Addition enhancing my sosial skill i added experience as a product executive for improving my abillity for presented and my versetality in wide knowledge needs

EXPERIENCE

Field Trainer Officer

17/02/2025 - Present

Dexa Medica

- Making Courses for the team sales about product knowledge
- Presenting to team sales and customer for sharing product knowledge and expanding collaboration with 32 minimum session
- Giving insight on selling product for up scaling sales
- Making monthly Quiz and learning video for team sales learning
- Join Visit, observing sales competency, helping analyze and detailing product to KPDM
- Attending customer need by working flexible through time and places
- Creating Journal for company need in comparation quality product vs competitor
- as LO for any event that occur in branch
- in making, and monitored acurate monthly plan and executed minimum for 95%
- Inducing training for sales that doesnt perform and evaluate performance
- Monitor and upscaling new Medical representative skills

Product Executive

04/2024 - 17/02/2025

Medquest Mitra Global

- Making Courses for the team sales about product knowledge
- Presenting to team sales and customer for sharing product knowledge and expanding collaboration
- Create an opportunity sales in national scale for team sales on promoting product
- Creating strategy for selling product
- Business analysing for creating selling opportunity
- Attending customer need by working flexible through time and places
- Creating Journal for company need in comparation quality product vs competitor
- Executed trial and error for new product
- Comply in LKPP selling, BMP and TKDN upgrading

PT. Nulab Pharmaceutical Indonesia

- Pointed as person in charge on applying Good Quality Management System on the SITE in resulting achieving ISO 9001: 2015 Certification
- Routinely Facilitating Training Program while at same time being a trainer to deliver Courses to other employee for qualifications and organizational needs.
- Doing daily monitoring to Document such as Archiving, Legitimizing and Distributing Document
- Monitoring, Researching and Reporting on PT. Nulab Pharmaceutical Indonesia products to BPOM for Pharmacovigillance Needs
- Executed PT.Nulab Project such as Continuous Improvement and Quality Campaign

EDUCATION

Apothecary

Pancasila University - Professional

Pharmacy

Pancasila University - Bachelor