



**KOKOH FREDRICH
SILITONGA**

AM/ S. ENGINEER/ Account Executive



Personal Data

Address: Jl. Telaga Sari 1 Balikpapan RT.45

Gender : Male

Religion : Protestan

Date Of Birth: Duri, 30 Agustus 1993

Status: Married

Email: kokohfredrich@gmail.com

No Hp: **0852-4828-8560**

Formal Education

PENDIDIKAN TEKNOLOGI KIMIA INDUSTRY (D3)

FAKULTAS MEKANIK KIMIA INDUSTRY
(2015)

High School (SMA)

SMAN 1 MANDAU (2012)

Junior High School (SMP)

SMPS SANTO YOSEF DURI (2009)

Non-Formal Education

SERTIFIKASI AK3U BNSP BY B'SAFE

Skills

Client Relation

Negotiation

Communication ▶▶▶▶▶▶▶▶▶▶

Leadership

Microsoft Office 

Team Working

Language

[illegible]

English

Working Experience

QUALITY CONTROL at PT. PATAR TEKINDO INDONESIA

Monitor every process involved in pipe production. Ensure the quality of purchased pipes as well as finished goods. Recommend reprocessing on low quality pipe fittings. Responsible for documentation of inspections and tests carried out on pipeline installations in the North Duri Development area. (2015)

SMAN 1 MANDAU-DURI

- *Member of the Christian Spiritual Guidance Division of the Spiritual Division (2009-2012)*
- *Scientific Writing Instructor (2011-2012)*

PT.Kalbe Farma Tbk-Balikpapan

Marketing Executive (September 2016-December 2021)

A Company engaged in the pharmaceutical sector :

- ✓ Selling Medicine, Antibiotic, and Vitamin to the hospital
- ✓ Report Weekly & Achievement Target
- ✓ Cover Product of Antibiotic, Analgesic, Multivitamin, Neuro, Gastro and Cardio, Pediatric, Obgyn

PT.TOTAL PRIME ENGINEERING

HSE Department and S. Engineer (Jan 2021-Dec 2022)

Duties and responsibilities:

- ❖ Audit and carry out work planning, implementation and supervision.
- ❖ Provide standard regulations in each work procedure.
- ❖ Become a liaison for company information with HSE at the project location and in the work unit.
- ❖ Recruit prospective employees in the health, safety and environment division who meet their qualifications
- ❖ Responsible for the smooth implementation of the project from the HSE aspect.
- ❖ Responsible for work safety and security at the project location and his subordinates such as safety officers, safety supervisors, safety engineers, safety admins, safety men, etc.

PT. HEXPHARM JAYA LABORATORIES (KALBE GROUP)

District Manager (Jan 2023- Until Now)

HONOURS AND AWARDS

- ✓ Highest selling vitamins with sudexo gift vouchers (2017)
- ✓ Best team achievements 2019 goes to Singapore.
- ✓ List of Antibiotics at Pertamina Hospital Balikpapan (2020)
- ✓ Covivor antivirus product listing at Restu Ibu Hospital, Panglima Sebayu Hospital, Pertamina Hospital Balikpapan (October 2020).
- ✓ Best of the Best Ach 2023 Gr ACH Sales 108%.
- ✓ Best Communication for HSEO