

SULTHAN FARIS

Bandung, Indonesia | +62 851 5779 8469 | fsulthan13@gmail.com | <http://linkedin.com/in/sulthan-faris-668158266>

D4 graduate in Sharia Finance from Bandung State Polytechnic. I possess strong capabilities in data analysis, sales strategy development, system administration management, teamwork, people management, time management, and working effectively under pressure to ensure timely task completion. These skills were honed through extensive participation in campus organizations and professional companies.

Work Experiences

PT. Bank Tabungan Negara Syariah - Bandung, Indonesia
Consumer Financing Service and Financing Document Intern

Jun, 2023 - Jul, 2023

- Checking customer's credit history using SLIK OJK.
- Inputting thousands of customer documents into the company's Excel database (ID cards, family cards, taxpayer identification numbers, pay slips, home certificates, sale and purchase agreements, preliminary sale and purchase agreements, security rights over land, and deed of acknowledgment of encumbrance).
- Archiving documents.

PT. Adi Makmur Sentosa (Orang Tua GROUP) - Bandung, Indonesia
Territory Staff

Oct, 2024 - Now

- Create and maintain thousands of customer data records.
- Analyze data to optimize sales performance.
- Develop effective visit schedules and plans for the sales team, ensuring all potential customers are reached optimally.
- Monitor and manage the sales team's effectiveness.
- Perform territory mapping to streamline visit routes.
- Correct outlet locations to ensure accuracy during sales visits.

Organization Experiences

HIMAKAPS POLBAN - Bandung, Indonesia
Chief of Forces HIMAKAPS'20

Jan, 2021 - Dec, 2022

- Leading and coordinating 121 members.
- Successfully leading members in accordance with the established vision and mission.
- Successfully being part of a team to organize several organizational projects.
- Successfully carried out organizational regeneration.
- Successfully held a financial seminar.
- Participate in social activities.

Education Level

Politeknik Negeri Bandung - Bandung, Indonesia
Applied Bachelor Degree of Shariah Finance, GPA 2.87/4.00

Sep, 2020 - Aug, 2024

- Became the chief organizer of the Industrial Visit to OJK Yogyakarta.
- Join campus organizations.

Courses, Training and Certifications

Lembaga Sertifikasi Profesi Jasa Pengelola Keuangan Pratama - Bandung, Indonesia
Financial Management Services - Jenjang Karir Tingkat Dasar (Operasional Perbankan)

Mar, 2024

- Successfully apply banking ethics.
- Successfully carry out the process of administering customer funds and credit.
- Successfully do the accounting process.
- Successfully comply with the legal basis.
- Successfully do product and service marketing.

Stadium General - Bandung, Indonesia
Banking and financial insight seminar

Nov, 2022

- Successfully create budgets and track expenses.
- Successfully set short-term and long-term financial goals.
- Successfully find out financial insight.

Skills and Other Experiences

Hard skills: People management, google workspace, and basic computer operation.

Soft skills: Work under pressure, complete tasks on time, public speaking, work with a team, and manage time.

Languages: English (Intermediate), Bahasa Indonesia (Native).