



RECZKY MUHAMMAD R.H

PHARMACIST

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PROFILE

I am a highly ambitious Business Development specialist passionate about driving growth in the Nutraceutical and Pharma space. My foundation as a QA Validation Staff (2 years) gives me an uncompromising eye for quality and technical compliance, while my recent year in Scientific Business Development has honed my ability to identify untapped markets and nurture long-term client partnerships.

Beyond the physical product, I evaluate the intricacies of formulation, regulatory trajectories, and market viability. I excel at navigating complex industry landscapes, successfully translating scientific innovation into commercially optimized 'finished-good' solutions."

EDUCATION

Pharmacist

Feb 2021 - Feb 2022

- Pancasila University

Bachelors Degree in Pharmacy

Sep 2016 - Jan 2021

- Pancasila Univeristy

Skripsi tittle : "Evaluasi Parameter Mutu dan Penetapan Kadar Ekstrak Etanol 70% Kopi Arabika (*Coffea arabica* L.) dari beberapa daerah di Indonesia".
(<http://jifi.farmasi.univpancasila.ac.id/index.php/jifi/article/view/1277>)

SKILLS

Soft Skills

Time Management, Communication, Adaptability, Problem solving, Teamwork, Creativity, Leadership, and Attention to detail.

Hard Skill

Computer Skill, Analytical Skill and Presentation Skill

ACHIEVEMENTS

- 1 st winner for marching troops competition 2024
- 2 nd winner for Fun Game 6S Culture program 2024
- Best Individual 2023 on HSE month
- 1 st winner for Poster on HSE month 2023
- 1 st winner for Hazard Report on HSE month 2023

WORK EXPERIENCE

PT. Setia Kawan Abadi

Business Development Scientific Staff

West Jakarta

April 2025- Present

- Conceptualized and analyzed new product ideas**, including therapeutic efficacy, Unique Selling Points (USP), ingredient composition, and dosage forms, tailored to sales/customer requests and regulatory registration requirements.
- Conducted feasibility studies on customer-initiated product concepts** by evaluating manufacturing capabilities, facility alignment, therapeutic potential, and formula rationalization in accordance with BPOM (Indonesian FDA) regulations and scientific journals.
- Monitored the End-to-End development** lifecycle of new products, overseeing the progression from initial conceptualization to successful market launch.
- Provided technical documentation**, including efficacy journals and ingredient rationalization, to support product registration, internal R&D processes, and sales team requirements.
- Developed Product Knowledge** materials and curated scientific literature to empower the sales team with the technical insights necessary for market positioning.

Medifarma Laboratories Inc.

QA Validation Staff

Depok

Mei 2022- Nov 2024

- Documentation Development:** Authored comprehensive protocols and final reports for process validation, packaging validation, cleaning validation, Performance Qualification (PQ), and Computerized System Validation (CSV).
- Validation Monitoring:** Oversaw the end-to-end implementation of validation and qualification cycles to ensure strict adherence to established protocols and regulatory standards.
- Physical Testing Execution:** Conducted rigorous physical testing and sampling during process, packaging, and cleaning validation phases to verify product integrity and equipment cleanliness.
- Cross-Functional Collaboration:** Acted as a technical liaison, coordinating with production, engineering, and quality control departments to ensure seamless execution of all validation and qualification activities.

ORGANIZATION EXPERIENCE

Bendahara of Apothecary 67, Pancasila University

Mar 2021- Mar 2022

- Draft fund and financial report for 120 people
- Responsible for monitoring the flow process of fund utilization

Bendahara of Badan Pengawas KMUP, Pancasila University

Nov 2019- Nov 2020

- Draft fund and financial report for 34 people
- Responsible for monitoring the flow process of fund utilization
- Monitoring the used of Senat Mahasiswa KMUP funds

Sekretaris Komisi V of Badan Perwakilan FF- KMUP, Pancasila Univeristy

Nov 2018-Nov 2019

- Monitoring the used 25 project of Senat Mahasiswa FF- KMUP
- Create the dispostion letters for approved the project

Volunteer of Transportation Department Basketball 3x3, Asian Games

Aug 2018-Sep 2019

- Responsible for Transportation used by athletes
- Organize the entry and exit bus for athletes
- Deliver athletes either around GBK or arrived at the mess in kemayoran only

Bendahara of SEMA FF-KMUP, Pancasila University

Aug 2017-Aug 2018

- Draft fund and financial report for 25 project
- Responsible for monitoring the flow process of fund utilization

HUMAS of SEMA FF-KMUP, Pancasila University

Aug 2016-Aug 2017

- Responsible for maintaning FF-UP relaationship with the outside enviroment
- Create new relationships with the outside enviroment
- Responsible for made the MoU for all project of SEMA FF- KMUP
- Create a project to introduce FF-UP to the outside enviroment

INTERNSHIP

Apotek Seruni

Depok

Nov 2021- Dec 2021

- Implementing pharmaceutical service standards according to PMK 73 of 2016 concerning about pharmaceutical standards in pharmacy
- Provide education in form of counseling to patients on how to use the medicine
- Reporting medicine for precursor, psychotropic and narcotic
- Ordering medicine and checking order form and drug condition to PBF
- Learn the right and responsibilities as pharmacist

RSIA Bunda Jakarta

Jakarta

Oct 2021- Nov 2021

- Implementing pharmaceutical service standards according to PMK 72 of 2016 concerning about pharmaceutical standards in pharmacy
- Provide education in form of counseling to patients on how to use the medicine
- Reporting medicine for precursor, psychotropic and narcotic
- Ordering medicine and checking order form and drug condition to PBF
- Learn the right and responsibilities as pharmacist

PT. Fathonah Amanah Siddiq Tablig (FAST)

Depok

Aug 2021- Oct 2021

- Implementing CPOTB, CPOB and CDOB system as reference
- Assist in preparing file for Sistem Jaminan Halal as reference
- Learn the right and responsibilities as pharmacist in pharmaceutical Industry
- The final project is to make a herbal medicinal products from the selection of ingredients until it can be suitable for marketing

LANGUAGE

- Bahasa
- English

