

GALANG RAMBU ANARKI

+6285668508404 | galangaddress@hotmail.com | www.linkedin.com/in/galangrambuanarki

Medan, Sumatera Utara

I am a pharmacy professional with a strong background in healthcare services and hands on experience through work and internships. Currently employed as a Marketing professional in a medical laboratory, where i focus on building professional relationships, promoting diagnostic services, and supporting business growth. And i strong in my communication skills, professionalism, and commitment to quality healthcare delivery.

Education Level

Institut Kesehatan Medistra Lubuk Pakam - Deli Serdang <i>Bachelor Pharmacy, 3.56/4.00</i> - Student Creativity Program (PKM) Community Service, Medan Deli 2023. Institut Kesehatan Medistra Lubuk Pakam, Implemented the Supplementary Feeding Program (PMT) at Titipapan Public Health Center to help improve the nutritional status of toddlers. Designed and carried out community-based nutrition interventions, including educational sessions and food distribution. Collaborated with local health workers and community members for monitoring and evaluation of program impact. - Indonesian Student Exchange Program (PMM) 2022, Universitas Islam Makassar. Ministry of Education, Culture, Research, and Technology. Participated in the national student exchange program to promote cross-cultural understanding and collaboration across Indonesian provinces. Engaged in the Modul Nusantara and community service activities for one academic semester.	Sep 2020 - Jul 2024
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Work Experience

Laboratorium Medis Premier Diagnostic - Tanjung Morawa, Deli Serdang <i>Marketing</i> Premier Diagnostic is a medical laboratory based in Tanjung Morawa, Deli Serdang, North Sumatra, providing correct and high-quality diagnostic services. Supported by modern technology and professional staff, Premier Diagnostic offers clinical laboratory, radiology, and diagnostic support services in compliance with national and international quality standards. - Developed and executed B2B marketing strategies for medical laboratory services - Established and supported partnerships with doctors, clinics, and hospitals - Conducted regular client visits and service presentations to increase brand awareness - Contributed to increased laboratory test volume through effective client acquisition - Coordinated with internal teams to ensure service quality and client satisfaction	Nov 2025 - Present
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CV. Klinik Utama Nehemia - Medan <i>Pharmacy Assitant</i> Klinik Utama Nehemia accepts patients with various complaints, especially those who have digestive tract and liver-related issues. - Helped pharmacists in the medication ordering process, improving ordering and delivery times to make procurement 25% faster than standard times. - Managed and recorded patient medical records with 100% accuracy, supporting pharmacists in ensuring correct information and compliance with health regulations. - Prepared monthly reports on medication dispensation, patient medication purchases, and near-expiry drugs, aiding in more efficient procurement planning and reducing excess stock by 15%. - Provided information and advice on medication use to over 30 patients per day, increasing patient adherence to treatment by 15%.	Aug 2024 - Aug 2025
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Grandmed Hospital - Lubuk Pakam, Deli Serdang <i>Internship Pharmacy Students</i> - Prepare medicine according to the doctor's prescription with the guidance of the pharmacist. - Provide basic information related to drug use to patients or health workers. - Participate in meetings or briefings related to pharmaceutical services in the hospital. - Help in recording incoming and outgoing drug stocks.	Feb 2023 - Feb 2024
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Organisational Experience

IMATRA (Ikatan Mahasiswa Medistra) <i>Critical Reasoning</i> Ikatan Mahasiswa MEDISTRA Lubuk Pakam (IMATRA) is a student organization that provides a platform for discussions, networking, and community service. It brings together students to share and develop ideas. IMATRA into several divisions, each with specific roles: Core Management, Sports, Arts, Social Welfare, Spiritual, Entrepreneurship, Community Service, Health, Reasoning, and Scientific. Collected and analyzed data to support strategic decision-making processes.	Sep 2022 - Jun 2024
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- Evaluated various solution options to effectively resolve organizational challenges.
- Prepared analytical reports for management to aid in planning and strategy development.
- Collaborated with cross-functional teams to ensure solutions align with organizational needs.
- Monitored and assessed policy implementation outcomes to ensure program success.

Skills

- **Hard Skills:** B2B Marketing, Healthcare Marketing, Client Management, Market Analysis, Sales Reporting, Medication Records Management, Data Analysis Suite, Pharmaceutical Formulation Design, Scientific Report & Proposal Writing, Clinical Pharmacy & Patient Counseling, Drug Information Analysis.
- **Soft Skills:** Communication, Negotiation, Time Management, Teamwork, Scientific mindset and logical reasoning, Empathy and emotional intelligence, Problem- solving and critical thinking, Adaptability in fast- paced environments, Excellent verbal and written communication, Strong attention to detail and accuracy, Team collaboration in multidisciplinary settings, High ethical and professional standards.
- **Language Skills:** Indonesian: Native, English: Intermediate (Good writing and speaking skills).
- **Technical Skills:** Microsoft Office & Scientific Presentation, Quality Control & GMP Compliance, Scientific Writing & Literature Review, Regulatory Documentation (BPOM Standards), Laboratory Testing (TLC, UV-Vis, pH Meter).