

ARDITA AZHARI

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SUMMARY

Result-oriented freight forwarding management with experience in handling end-to-end export & import shipping logistics via ocean freight. Capable to manage and analyze ocean freight rates export for commercial aspect. Expertise in teamwork to improve performance & customer loyalty. Have a high enthusiasm in logistics and supply chain management

WORK EXPERIENCE

PT. Silkargo Indonesia

July 2022 - Present

PT. Samudera Indonesia Tbk Business Unit

Freight Management Staff

- Coordination with shipping line to negotiate rates and services level to Implemented cost-effective solutions for export or import inquiries from customers (External) and 12 branches PT. Silkargo Indonesia (Internal)
- Calculations ocean freight rates export to participate in the PT. Freeport Indonesia Tbk Tender (Freight Forwarding Services) and other customers
- Manage and Analyze freight rates export movements from international shipping line, shipping schedules and the latest information related to international shipping on a regular basis to PT. Freeport Indonesia Tbk project and other customers
- Developing IT System Freight & Schedule for PT. Freeport Indonesia Tbk
- Update global market shipping line international situation to customers & internal
- Implementing logistics strategies, including transportation routes, shipping schedules, and modes of transportation
- Monitoring trace and track all shipment export in PT. Silkargo Indonesia & doing contract rates with shipping line international
- Analyze databases export internal 12 branches PT. Silkargo Indonesia

PT. Samudera Agencies Indonesia

March - June 2022

Commercial Team Internship

- Market activities (meeting with customers & telemarketing)
- Update global market shipping line rates every week to principals
- Arrange schedule feeders to customers & principals
- Update database in CRM (Customer Relationship Management) to analyze all sales activities

PT. Sertifikasi Kompetensi Profesionalis Indonesia

Aug 2021 - March 2022

Data & Certification Test Support

- Manage meetings and certification tests more than 150 participants per month
- Analyze data on the value of competency test participants and input the data into the Ministry of Energy and Mineral Resources system
- Document data management processes and procedures
- Ensure compliance with data governance policies and standards.

Field Education Consultant

- Prepare and deliver compelling presentations and demonstrations of educational products and solutions.
- Showcase the benefits and features of products in relation to the client's specific needs and objectives.
- High-performance sales professional who sells premium educational application products with a monthly target of 30-40 million
- Develop and implement sales strategies based on campaigns, analyzing sales data through CRM (Customer Relationship Management) to achieve sales targets and expand market presence
- Build and maintain strong relationships with existing clients to ensure satisfaction and promote repeat business

EDUCATION**Bachelor Degree Of Chemical Engineering****Aug 2016 - Sept 2020**

Sepuluh Nopember Institute Of Technology (ITS)

- Specialization in Biochemistry Laboratory & Implementation MSDS

Student Exchange Scholarship**25th Jan - 2nd June 2019**

Universiti Malaysia Pahang (UMP)

- At Faculty of Chemical & Natural Resources Engineering

ORGANIZATION EXPERIENCE**BEM FTI ITS - Secretary****Oct 2018 - Aug 2019**

- Provide administrative assistance to faculty members, including managing schedules, arranging meetings, and handling correspondence
- Support procurement activities by managing purchase orders and handling vendor communications
- Manage and organize faculty files, records, and databases

BEM FTI ITS - Staff of Internal Affairs Department**Aug 2017 - Sept 2018**

- Collaborate with other departments to address and resolve internal issues and improve processes.
- Establish communication with another Executive Board in different faculty
- Organize big events to another Executive Board in different faculty

Volunteer Inspiring Educator by HIMATEKK ITS**Nov 2016 - June 2017**

- Planning interest concept and give lessons to childrens in Kampung Binaan Baratajaya

ACHIEVEMENT & SKILL

- **2nd place SINOVA 2024 by Samudera Indonesia**
"Silkargo Indonesia Freight Management - Smarter Systems for Faster Solutions"
- **Technical Skills** : Supply Chain Management , Transportation Management Systems
- **Languages Skill** : English (Fluent in business)
- **Software Skill** : Microsoft Office (Visio, Word, Excel, Power Point) & Looker Studio

TRAINING

- Practical Procurement (by SICU) **23-24 July 2024**
- Manufacturing Supply Chain Process (by Starting Point) **6 August 2023**
- Ahli Kepabeanaan (by PIC Training) **27 Feb - 14 June 2023**
- Introduction to Project Logistics (by SICU) **13 March 2023**
- Mini Course Digital Marketing (by RevoU) **30 May - 10 June 2022**