



## FIFI ALAYDA YAHYA

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### PROFILE

Pharmaceutical Sourcing Specialist with 2 years of experience in sourcing Active Pharmaceutical Ingredients (APIs) and excipients for new product development and commercial manufacturing. Skilled in supplier qualification, technical and commercial evaluation, contract negotiation, and cross-functional collaboration with R&D, QA, Regulatory Affairs, and Procurement teams. Strong knowledge of pharmaceutical regulatory requirements, import licensing, raw material compliance, and supplier management, with a proven ability to ensure product quality, supply continuity, and cost-effective sourcing.

### EDUCATION

**BRAWIJAYA UNIVERSITY | GPA: 3.9 /4.00**

**Jan 2023 – Mar 2024**

Pharmacist Professional Program

**MAULANA MALIK IBRAHIM STATE ISLAMIC UNIVERSITY | GPA: 3.76 /4.00**

**Jul 2019 – Dec 2022**

Bachelor Of Pharmacy

### ACHIEVEMENTS:

- Awarded Best Graduate, Bachelor of Pharmacy
- Gold Medal Indonesia Inventors Day – Indonesia 2022
- Gold Medal World Invention Competition and Exhibition- Malaysia 2021
- Gold Medal Indonesia International Applied Science Project Olympiad – Indonesia 2021
- Finalist top 10 Faculty Ambassador of Medicine and Health Sciences UIN Malang 2021

### PROFESSIONAL EXPERIENCE

**Jun 2024 - Present**

**PT. Erlangga Edi Laboratories (PT. Erela Semarang - Salatiga)**

#### • Key Responsibilities

- Source and qualify global suppliers for Active Pharmaceutical Ingredients (APIs) and excipients to support new product development and identify alternative sources for existing raw materials to achieve cost savings.
- Review and evaluate Certificates of Analysis (CoA) to ensure compliance with applicable pharmacopeial standards (USP, EP, BP, JP, CP, or other relevant compendia) and internal quality requirements.
- Conduct commercial and technical negotiations with suppliers regarding pricing, lead time, minimum order quantity (MOQ), payment terms, and commercial agreements.
- Review, and manage technical and regulatory documentation, including CoA, MSDS, GMP, DMF, TSE/BSE statements, Halal certificates, and other supporting documents required for product registration and supplier qualification.
- Manage pharmaceutical raw material import licensing, including the preparation and submission of SAS (Special Access Scheme), SKI documentation and other import-related regulatory requirements.
- Prepare and submit quarterly SAS reports to E- WAS BPOM in accordance with regulatory requirements.
- Build and maintain long-term business relationships with international manufacturers and distributors.
- Analyze global raw material markets, supplier availability, pricing trends, and supply risks to support strategic sourcing decisions.

#### • Key Achievements

- Successfully sourced pharmaceutical raw materials that met technical, regulatory, and commercial requirements while achieving target pricing.
- Managed alternative source qualification for existing raw materials for cost-saving project.
- Expanded the company's supplier network by establishing relationships with local suppliers, international trading companies, and direct pharmaceutical manufacturers.
- Developed strategic supplier relationships through global sourcing platforms such as PharmaSources, to broaden sourcing opportunities and strengthen supplier diversification.
- Designed and implemented a structured management system for SAS (Special Access Scheme) raw materials, establishing standardized documentation and tracking processes where no formal system previously existed.

### SKILLS

**Soft Skill** : Communication, management, analytical skills, capable of working effectively in a team.

**Language Skill** : Indonesia and English ( TOEFL Score 560 by Infinity English Learning ; 523 by PPB UIN Maulana Malik Ibrahim)